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Managing Director's Report



Adelaide Airport is excited to be embarking on its biggest infrastructure project in 13 years, with the commencement of a major terminal expansion.

We have witnessed a remarkable increase in passenger numbers in recent times. The standout has been international traffic, with international passenger numbers breaking through 1 million for the first time in 2017/18.

As a result, we need to keep growing our existing facilities. The focus of the terminal expansion project will be to upgrade international arrivals and departures, including a second, longer baggage belt for arrivals, more space for emigration and immigration, expanded security screening and a larger duty free precinct.

We'll also be significantly growing our retail and dining areas across domestic and international areas.

Watpac has been selected as builder to undertake the project. They completed our recent landside infrastructure project and have demonstrated experience in major project work such as this.

You can read more about the terminal expansion in this edition of Plane Talk, and you can check out our animated video highlighting the key features at www.adelaideairport.com.au/tex.

As mentioned, our international passenger numbers remain strong, and interestingly it's not just new services that contribute to this growth. We've seen a number of airlines introduce newer, bigger aircraft on existing routes to meet demand. Recent examples include Air New Zealand introducing the Dreamliner on all services, and Fiji Airways choosing Adelaide as its first port in Australia for its brand new Boeing 737 MAX 8 aircraft.

It's incredible to look back on the changes at Adelaide Airport since we took over the lease from the Commonwealth Government in 1998.

Reflecting on our 20-year anniversary in May, I made the observation of how important the airport is for South Australia's economic growth. This is as much about attracting investment within the airport precinct as it is about aviation growth.

In the past few months alone, we've welcomed the arrival of OZ Minerals into the Airport Business District, witnessed the start of construction on the Kennards Self Storage facility and announced a property deal that will see Barwon Investment Partners and Leyton Property deliver the new home for Australian Clinical Labs, in what will be the most technologically advanced pathology laboratory in the State.

These projects reinforce our vision to be a top tier airport business in the Asia Pacific region.

There's another fascinating story within this edition that demonstrates the extraordinary level of innovation taking place at Adelaide Airport. Our environment team has joined with SA Water to conduct a ground-breaking trial that involves using stormwater to irrigate the green spaces adjacent our runways and taxiways.

This trial, which has the potential to be adopted by other airports worldwide, includes assessing the viability of growing crops on-airport, and which has the added benefit of cooling the air around the airport. I highly recommend reading the article to find out more.

Mark Young



Terminal expansion gets green light

Work has started on a \$165 million expansion of Adelaide Airport's main terminal to significantly upgrade international arrivals and departures, and create more retail and dining options for both domestic and international travellers.

The key focus of the expansion will be on improving the arrivals and departures experience for international passengers.

Watpac has been appointed as the project builder, with the project due for completion in 2021.

International upgrades will include a second, longer baggage belt for arrivals, more space for emigration and immigration processing, expanded security screening, a larger duty free precinct for arrivals and departures, and expanded dining and retail options.

Gate 18 will become a permanent international gate and will be the focus of the improved retail and boarding facilities. Other international gates will continue to utilise Adelaide Airport's unique swing gate system to allow both international and domestic operations.

The expansion will also see a complete refurbishment of retail areas, resulting in a more than 80 per cent increase in the overall size of the terminal's retail and dining precinct across domestic and international areas.

Other improvements include:

- » A new common user premium international lounge;
- » New VIP facilities for international arrivals and departures;
- » Relocation of the Virgin Australia Lounge; and
- » Expansion of office space for terminal tenants including airlines and regulatory agencies.

Adelaide Airport Managing Director, Mark Young, said the terminal expansion would ensure the airport provided the highest level of customer experience for all travellers well into the future.

"Our aim is to provide a seamless, connected experience from the time you drive into the airport until you board your aircraft, and vice versa," Mr Young said.

"Since we opened the existing terminal in 2005, our overall passenger numbers have increased by close to 50 per cent. Our international passenger numbers alone have almost tripled over the same period.

"This extraordinary growth means we need to keep growing our existing facilities. While we still have sufficient gate capacity to meet future forecast growth in the number of flights, we're reaching capacity within the terminal.

"This expansion will allow us to be fit-for-purpose based on our future growth forecasts.

"It's expected the workforce on this project will reach 200 at the peak of construction."

Adelaide Airport Chairman, Rob Chapman, said creating additional space would open up more options when negotiating new services and destinations with international airline partners.

"This is by far our biggest infrastructure project since the completion of the existing terminal in 2005," Mr Chapman said.

"We believe Adelaide Airport has the best airport terminal in Australia, and this expansion will allow us to continue to offer the high level of customer service that our travellers expect."

Watpac Construction South Australia State Manager, Tim Tape, said the team looked forward to once again working with Adelaide Airport.

"Watpac has built a strong relationship with Adelaide Airport, having delivered the \$76 million Adelaide Airport Landside Infrastructure project in 2013, and undertaking the subsequent infrastructure services corridor works and demolition of the original International Terminal Building," Mr Tape said.

"The project will benefit from the extensive experience Watpac's local South Australian team has gained by delivering major projects throughout Adelaide, as well as our comprehensive network of local trade partners."



The key focus of the expansion will be on improving the arrivals and departures experience for international passengers.



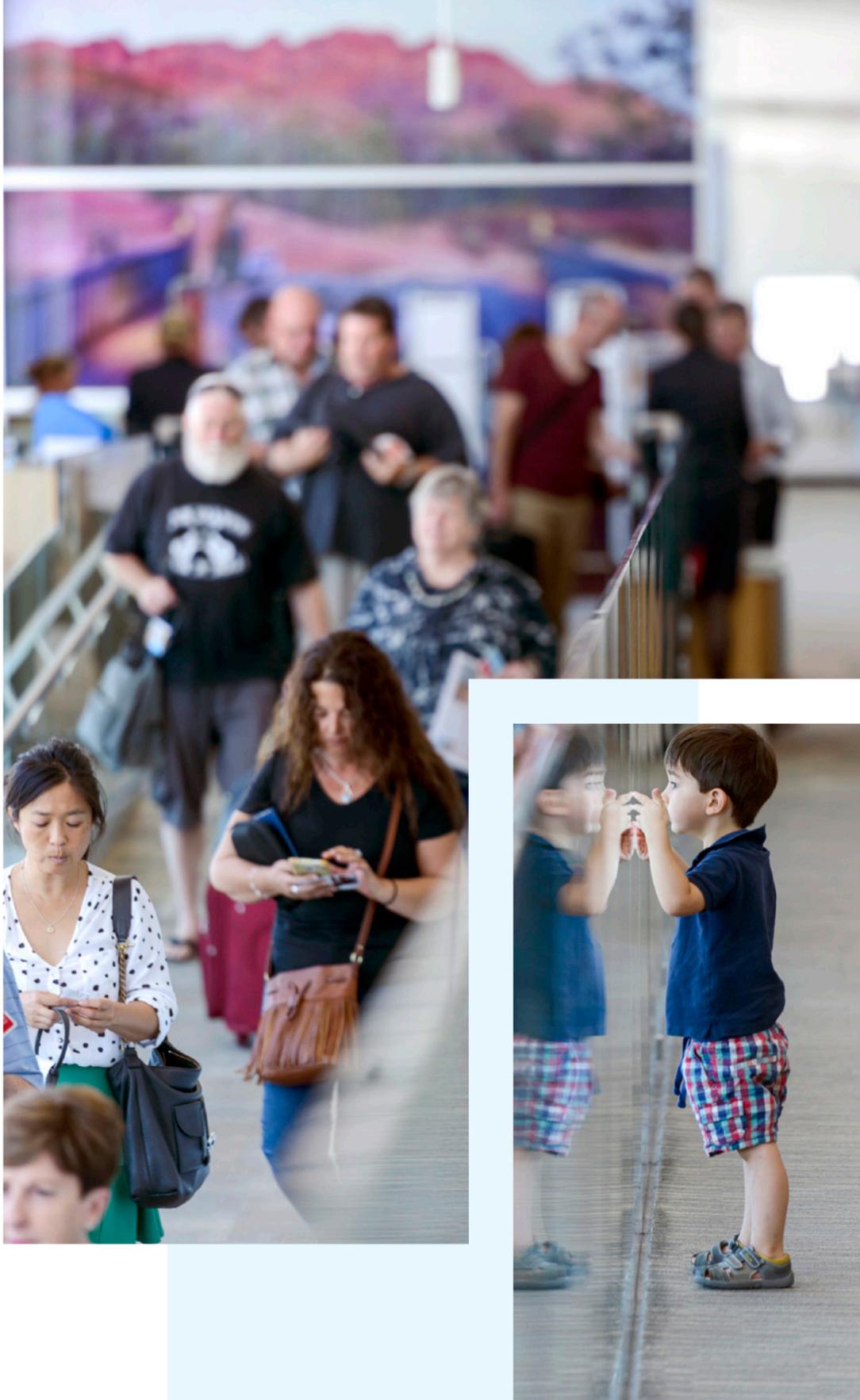
SA's Minister for Trade, Tourism and Investment, David Ridgway said the Marshall Government welcomed the expansion, and that it was a vote of confidence in the South Australian economy and would help grow the state's tourism industry.

"The Marshall Government has a strong economic and tourism reform agenda to grow South Australia's economy and create more jobs and today's announcement complements that plan," Mr Ridgway said.

"This redevelopment will enhance South Australia's ability to attract more international airlines and accommodate an increase in the frequency of air services in the future – all of which will help grow our economy and support more jobs.

"It's certainly very encouraging to see private sector investment of this scale in South Australia and I would like to congratulate Adelaide Airport on this significant investment."

For more information, go to:
www.adelaideairport.com.au/tex



Adelaide Airport tops 1 million international passengers

More than 1 million international passengers passed through Adelaide Airport in the year ending June 2018, the first time this milestone has been reached.

An additional 52,500 international passengers travelled to and from Adelaide in 2017/18, an increase of 5.5 per cent on the previous year.

The biggest inbound increase has been in the China market, with an additional 11,000 Chinese visitors arriving over the past year.

The largest increase in outbound passenger numbers was in the Fiji market, with approximately 8,000 more South Australians making the most of the new, direct Fiji Airways service to Nadi.

Adelaide Airport Executive General Manager Finance & Corporate, Brenton Cox, said the continuing strong international growth reinforced the recent announcement to expand the main terminal, with a focus on international facilities.

“Not only are we attracting new airlines travelling to new destinations, our existing airline partners are increasing services to cater for the demand,” Mr Cox said.

“Since privatisation in 1998, our international passenger numbers have more than quadrupled. The number of international destinations has increased from 4 to 9 over the same period, which in turn has created one-stop connections with more than 300 cities around the globe.

“We continue to work hard to attract new airlines flying to new locations, and the US west coast is very much on our radar.”

Mr Cox said it wasn't just travellers who benefited. More and more South Australian exporters were now taking advantage of international flights to get their products to markets around the world more quickly and efficiently.

Service increases (June 2018 vs June 2017):

AIRLINE	DESTINATION	INCREASE
Fiji Airways	Nadi	2 new flights per week
Qatar Airways	Doha	From 5 to 7 flights per week
China Southern	Guangzhou	From 3 to 5 flights per week (seasonal)
Singapore Airlines	Singapore	From daily to 10 flights per week (seasonal)
Jetstar	Denpasar (Bali)	From daily to 10 flights per week (seasonal)
Air New Zealand	Auckland	Dreamliner 787 introduced on select services

Both Malaysia Airlines and Cathay Pacific have announced service increases in the second half of 2018. Fiji Airways will introduce its brand new B737 MAX 8 aircraft on the Adelaide-Nadi route in December.





Adelaide the first airport to welcome Fiji Airways' new 737 MAX 8 aircraft



Fiji Airways will fly its brand new Boeing 737 MAX 8 between Adelaide and Nadi from December, making Adelaide the first in the region to welcome the airline's newest aircraft.

The MAX 8s will offer passengers premium comfort and amenities with modern interiors, reduced cabin noise, better lighting and more overhead cabin storage space.

The announcement coincided with the first anniversary of Fiji Airways' inaugural Adelaide-Nadi service.

The aircraft is seen as a game changer in aviation since its launch in 2017. It's significantly quieter – both internally and externally – is more fuel efficient, and has a greater range. Customers are expected to notice a significantly upgraded interior with more space and LED lighting.

South Australians have repaid the faith shown by Fiji Airways in launching the new service last year, with strong forward bookings an important factor in attracting the upgraded MAX 8 aircraft.

Fiji Airways also offers one-stop connections with the US West Coast with the added bonus of being able to stopover in Fiji.



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Infrastructure investment tops \$1 billion as AAL celebrates 20 years

Adelaide Airport Ltd (AAL) has invested more than \$630 million in infrastructure since it took over operations of the airport from the Commonwealth Government 20 years ago.

More than half of AAL's infrastructure investment has been on the domestic and international terminal (\$256m) and the multi-level car park & plaza (\$94m). The Atura Hotel, opening in September, is estimated at \$50m.

It's estimated total infrastructure investment on airport – including terminal development, Harbourtown, IKEA and construction in the Airport Business District - has topped more than \$1 billion since 1998.

AAL purchased the operating leases for Adelaide and Parafield Airports from the Commonwealth Government on 29 May 1998, to operate both airports for the next 50 years with an option for a further 49 years.

Marking the 20-year anniversary, Managing Director, Mark Young, said AAL in 1998 made a promise to deliver better facilities and attract more flights to more Australian and international destinations.

Twenty years on from signing the deal with the Commonwealth Government, AAL's most optimistic forecasts have been exceeded.

"Back in 1998, our customers were dodging puddles in the short term car park and on the tarmac before boarding their Qantas or Ansett flight. Virgin Australia didn't exist, and Jetstar was still five years away," Mr Young said.

"Our total passenger numbers were 4 million. We're now more than 8 million.

"Our international passenger numbers were around 230,000. We've now hit 1 million per annum.

"In 1998 we serviced 4 international destinations. Today, you can fly non-stop from Adelaide to any one of 9 international locations, which in turn creates one-stop connections with more than 300 cities around the globe.



"We continue to work hard to attract new airlines flying to new locations, and the US west coast is very much on our radar."

Mr Young said it wasn't just travellers who benefited. More and more South Australian exporters were now taking advantage of international flights to get their products to markets around the world quicker and more efficiently.

Around 8,700 people work at Adelaide Airport – making it the biggest single site employment precinct in the State. A further 9,000 people are indirectly employed because of airport activities.

Adelaide Airport is also a generator of economic growth, with the new Airport Business District attracting major companies such as OZ Minerals, Kennards and Australian Clinical Laboratories.

For more information and to see the video celebrating the 20-year milestone, go to www.adelaideairport.com.au/corporate/about-us/company-profile/celebrating-20-years



Parafield Airport inspiring young women

Female students from Parafield Gardens High School have been given the chance to tour Parafield Airport and find out about career choices as part of the first 'Inspiring Futures for Young Women' event conducted by Northern Futures.

Around 20 Year 8 and 9 girls toured the airport and took part in informal talks with female employees working in different areas of the airport to raise awareness of careers and pathways in aviation.

The new program is focused on enhancing students' understanding of future opportunities, breaking down gender stereotyping and giving all students enlightened options on the world of work.



China Southern Airlines increases services



Adelaide will be more accessible to Chinese travellers during peak season with China Southern Airlines increasing flights between Guangzhou and Adelaide.

The airline will increase from three flights per week to five per week between 28 October 2018 and 30 March 2019.

Additionally, between 10 December 2018 and 6 January 2019 and 28 January 2019 to 17 February 2019, daily services will be introduced.

Minister for Trade, Tourism and Investment David Ridgway, announced the news during a South Australian trade mission in Guangzhou.

“This news is fantastic for South Australia. We know that the Chinese market plays a crucial role in our visitor economy, and the additional flights are welcome news for our hotels, retailers, restaurants and tour operators,” Mr Ridgway said.

“The additional flights prove what our visitor numbers are saying – the demand for Adelaide and South Australia among Chinese visitors as a tourism destination is growing.”

Last year, South Australia welcomed a record 60,000 Chinese visitors who spent a huge \$389 million in the State.

With the additional China Southern Airlines flights, international seats to Adelaide will increase by 560 per week. When the flights become daily, international seats to Adelaide will increase by a further 560 per week.

Adelaide Airport Managing Director, Mark Young, said he was very happy with the success to date and welcome China Southern’s decision to put on more services.

“The service has created significant inbound and outbound tourism opportunities as well as attractive export links into one of China’s largest cities, and in turn providing one-stop access to destinations across China,” Mr Young said.

“It also links Adelaide with China Southern’s Canton Route into Europe and the UK via its Guangzhou hub.”

The additional China Southern Airlines services will be operated on an Airbus A330-300.

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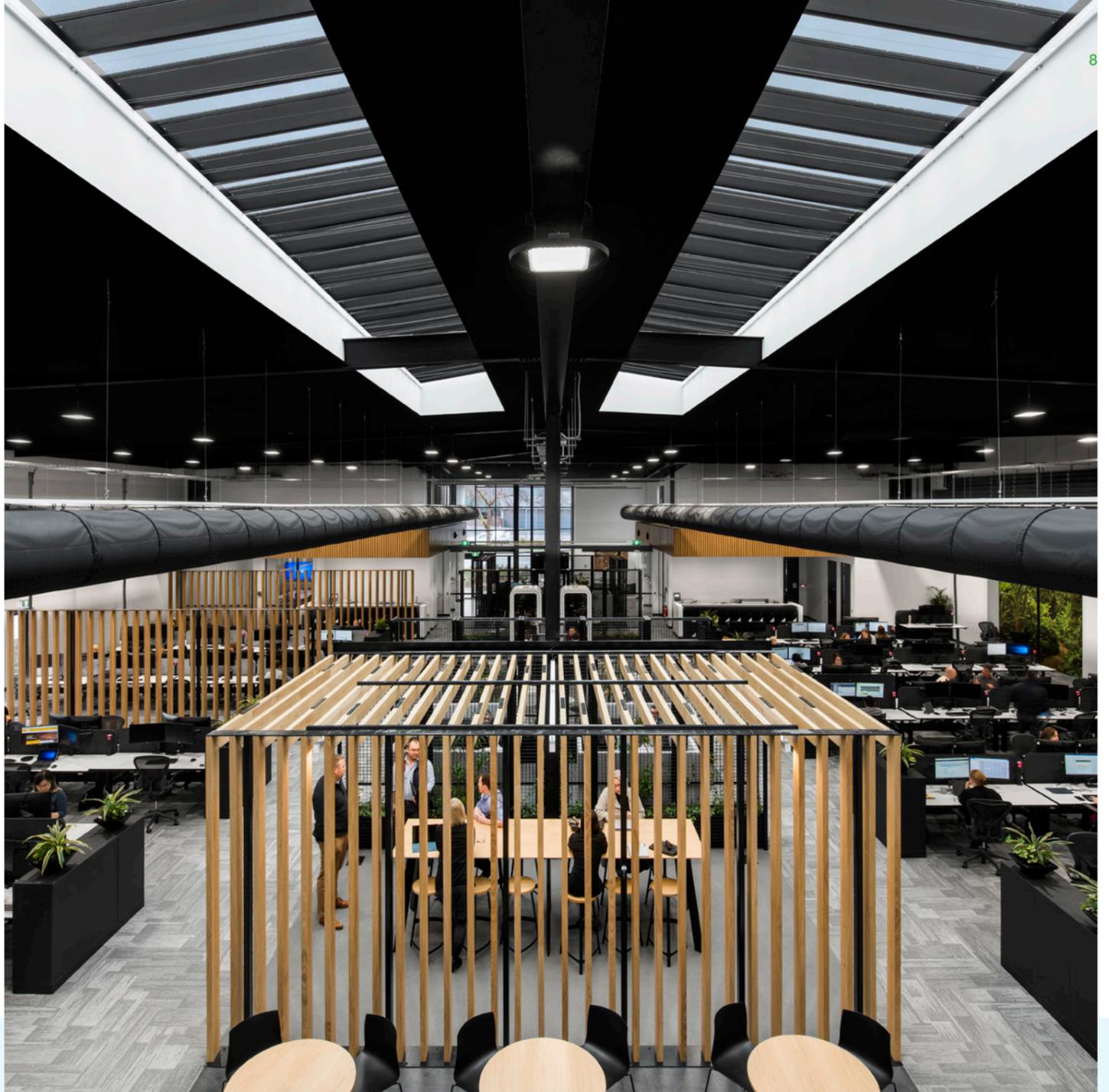
OZ Minerals makes the move

South Australian mining company OZ Minerals has completed the move to its new offices in Adelaide Airport's rapidly growing Airport Business District.

OZ Minerals moved into the space in June, in what was the former Export Park and now part of the airport's wider Airport Business District.

The upgraded and retrofitted office space has been remodelled from a warehouse configuration to ground floor and mezzanine office accommodation measuring 1,400 square metres.

The open plan office has retained its industrial feel and accommodates approximately 80 OZ Minerals staff.



“ The open plan office has retained its industrial feel and accommodates approximately 80 OZ Minerals staff.



SA's most advanced pathology lab under construction

Barwon Investment Partners and Leyton Property have joined forces to deliver what will become the most technologically advanced pathology laboratory in South Australia.

Construction is well underway on the all-new \$15 million facility within the Airport Business District at Adelaide Airport, which upon completion early next year will become the new home for Australian Clinical Labs.

The 2,500sqm purpose-built laboratory will include state-of-the-art pathology facilities, as well as modern staff accommodation, warehousing and 133 car parks for staff and visitors.

Under the arrangement between Adelaide-based developer Leyton Property and Sydney-based Barwon Investment Partners, Leyton has pre-sold the end product to Barwon, which will assume ownership of the facility once complete, and in turn lease to Australian Clinical Labs for an initial 15-year term.

Adelaide Airport Executive General Manager Property James Sangster said it was exciting to welcome such an important health facility to the Airport Business District precinct, in keeping with the airport's vision to be a top tier business centre in the Asia Pacific region.

"This further enhances Adelaide Airport's reputation as a preferred location for industry leaders such as Barwon and Australian Clinical Labs, who have recognised the benefits that the amenities and connectivity the airport provides when determining where best to invest in state-of-the-art facilities," Mr Sangster said.

Barwon Investments Partners Partner Tom Patrick said the project is the firm's third large-format pathology laboratory and takes the company's funds under management in healthcare real estate to over \$300 million.

"Barwon's healthcare acquisition strategy is increasingly focused on working with our tenants and our development partners to secure quality healthcare properties that meet the growing needs and expectations of the community," said Mr Patrick.



Leyton Property Managing Director Hamish Brown said the company was excited to get to work on the new laboratory.

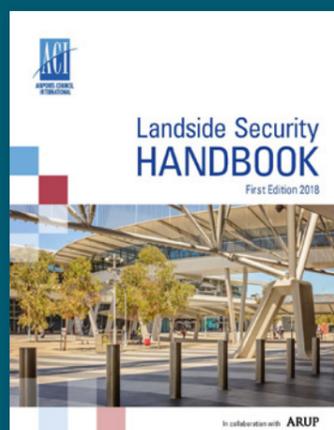
"This is going to be a world-class, state-of-the-art development, so we're thrilled to be playing a pivotal role in delivering such a critical piece of healthcare infrastructure in South Australia," he said.

"In particular, we're excited to be partnering with Barwon and Australian Clinical Labs on the project, as well as Sagle Constructions and Adelaide Airport Limited and its ever-expanding Business Park."

Australian Clinical Labs Group CEO and Managing Director, Melinda McGrath, said the organisation was looking forward to moving into new cutting-edge facilities, which will become its main laboratory in SA.

"This significant investment demonstrates our Board's long-term commitment to the South Australian community. This is a designed-for-purpose facility offering the most technologically advanced diagnostic services in biochemistry, haematology, histopathology, cytology, microbiology and immunology, genetics/molecular biology and toxicology specialities," Ms McGrath said.

Landside security a world leader



Adelaide Airport has been held up as a world benchmark by Airports Council International in the 1st edition of the new Landside Security Handbook.

Adelaide is not only highlighted as a best-practice case study on landside development, it also features on the front cover of the new handbook.

ACI said the new guidance had drawn on a range of best practices to help airport operators ensure that all aspects of landside security, including prevention, deterrence and incident management, had been considered in their procedures. The handbook provides examples and options to suit different airport operating environments.

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Ground-breaking irrigation trial to cool airport



SA Water and Adelaide Airport have been conducting a ground-breaking airside irrigation trial that involves using stormwater to irrigate the flight strips to maintain appropriate vegetative cover.

The trial is assessing the possibility of expanding irrigation to the large buffers around the airport.

While SA Water has benefited from the sale of non-potable water, the real attraction was demonstrating the operational benefits of cooling the air around the airport.

The potential benefits include reduced cooling costs within terminals, and reducing impacts of heat on aircraft and airport operations.



The potential benefits include reduced cooling costs within terminals, and reducing impacts of heat on aircraft and airport operations.



Following promising early results – with air temperatures over the irrigated area lower than the unirrigated areas - SA Water and Adelaide Airport have subsequently extended the scope of the trial. This will allow both to examine whether the irrigated areas could be used for cropping, to determine the persistence of cooler air above and downwind of the irrigated area, and to consider the other operational benefits of cooling the air around airports.

One of the vegetation types trialled in the early stages was lucerne hay, which resulted in significantly cooler air temperatures above the trial sites than some other varieties.

SA Water Environmental Opportunities Manager, Greg Ingleton, said lucerne hay outperformed other varieties tested, including grasses such as tall fescue, couch or kikuyu.

An additional advantage of lucerne hay is that it can be cropped, so SA Water and Adelaide Airport engaged economists to determine if lucerne could be used to recoup some of the irrigation and maintenance costs.

Specifically, the economists extrapolated the costs and benefits of lucerne hay from the trial site to the wider 200ha area at Adelaide Airport, using a conservative and a very conservative scenario. The results showed a payback period of 7–12 years.

“These results gave us confidence that using airport buffers for cropping could be viable, compared with current maintenance. And best of all, the cooling component is free,” Mr Ingleton said.

Adelaide Airport’s Senior Environmental Advisor, Leigh Gapp, said another key component of the trial was to minimise wildlife hazard.

“We are still assessing the performance of lucerne in relation to attracting bird activity. The initial results seem positive, but we need to increase the area of lucerne sown and continue monitoring bird activity at the site to confirm the preliminary results,” Mr Gapp said.

“We have not seen an increase in the numbers of high risk species such as galahs, corellas and pigeons at the existing lucerne plots. The fact that it can be cut before flowering, insects can be managed and the growing height is in line with the internationally accepted ‘long grass policy’ has made it a good candidate for further research.”

Given initial results, SA Water and Adelaide Airport believe there may be opportunities to extend the cropping concept to other airports, both interstate and internationally.



Remember when ...

The following story has been reproduced with the kind permission of Bob Byrne and The Advertiser. It was originally published in the 'Boomer' section of The Advertiser on March 5, 2018:

REMEMBER when you could walk outside the terminal at Adelaide Airport and wave goodbye to friends and loved ones as the plane taxied up the runway?

Granted, it was a long while ago but I can clearly recall a time when there was no security at all at airports.

You could just walk into the terminal, unhindered, untroubled, walk up to the ticket counter, book your luggage in, get your ticket and get on the plane.

Even international flights were uninterrupted by security procedures.

On a recent trip to China, after passing through the metal detector, I was frisked, X-rayed, had to remove my shoes and belt and had my half bottle of water trashed while my luggage was being scrutinised and searched.

Of course, I understand the need for what goes on these days at an airport but there's a certain amount of indignity — and inconvenience. So, isn't it great to recall those early years of flying when getting on a plane was simply a matter of turning up and buying a ticket to fly?

I've always loved Adelaide Airport, both the old and new.

No matter what day you're there, it's always a hive of activity: people coming and going, tearful farewells and even more tearful reunions.

There's nervous excitement as some prepare to leave on the holiday of a lifetime; there's trepidation as those with a fear of flying prepare for living hell; and there's relief by others, just to be home at last.

Our first airport was established in 1927 with the opening of Parafield but by the early 1950s, demand for aviation services had grown overwhelmingly, and in 1954, construction began for a new terminal and runway at West Torrens (now West Beach).

My earliest recollection of that original terminal is the TAA carpet on one side of the building and the Ansett carpet on the other. There were only two domestic airlines and they shared the facility, literally, right down the middle.

Modern conveniences were few and the airport was often criticised by interstate customers because there was no aerobridge.

Regardless of the weather, incoming passengers had to walk out on to the tarmac to get to the arrival hall inside the terminal.

Mind you, that is not at all unusual any more. At some of the biggest and busiest airports around the world, passengers are now expected to walk to the aircraft or are bussed to the plane, which can be many kilometres away from the main airport building. The rest of the world has finally caught up with us, it seems.

Then in 1982, Adelaide proudly became a global destination for the first time with the opening of a new, separate international terminal, which would become known as "the tin shed".

A Qantas Jumbo flying in from Singapore was the first arrival on November 2 that year and the first departure that evening was a British Airways 747 bound for London.



“

No matter what day you're there, it's always a hive of activity: people coming and going, tearful farewells and even more tearful reunions.

”

Once again, amenities were pretty scarce. The first passengers at the new terminal were forced to use supermarket trolleys to carry luggage and there was just the one aerobridge.

It was definitely a love-hate relationship with that international terminal: thrilled that it finally brought worldwide flights to Adelaide but at the same time lamenting the very basic facilities.

It was always meant to be a temporary facility but it took another 23 years for a more permanent replacement to get the go ahead, and another 12 months before the new combined domestic and international terminal swung into full operation in 2006.

Since then, the new Adelaide Airport has won several big accolades, been listed as the Capital City Airport of the year by the Australian Aviation Industry Awards, and was awarded the world's second-best 5-to-15-million passenger category at the Airport's Council International Awards in 2007.

A multistorey carpark opened in 2012, with a walkway bridge and plaza in 2013. The old "tin shed" has just recently been demolished to make way for further developments.

The demolition will also create room for the forecourt of the new seven-storey Atura Hotel, which is expected to open later this year.

That's the new 165-room, \$50 million hotel which will cater for passengers catching early morning flights, particularly after meetings and conferences.

Plans for the new hotel include a restaurant, bar and business centre with a direct walkway into the terminal.

Adelaide Airport has certainly come a long way but I still kind of miss the old days when you could wander into the terminal and stroll up to the departure gate to wave the aeroplane goodbye as it took off.

Bob Byrne is the author of *Adelaide Remember When* and posts memories of Adelaide every day on [facebook.com/adelaiderememberwhen](https://www.facebook.com/adelaiderememberwhen)

Environmental advisor wins national wildlife award



Adelaide Airport's Senior Environmental Advisor, Leigh Gapp, has received the Australian Airports Wildlife Hazard Management Award, presented at a national forum in Cairns in August.

The award is presented for achievements and effort in the realm of Australian aviation wildlife hazard management.

Leigh was nominated for the transformational change he has led on wildlife hazard management at both Adelaide and Parafield airports, in particular around the detailed vegetation and soil surveys, providing a high level of understanding of vegetation and soil condition across the airfield, and subsequent wildlife hazard mapping to compare vegetation and soil data with wildlife strike, abundance and location data.

This has enabled the identification of potentially problematic vegetation/soil conditions and the development of an integrated land management plan which is now being implemented.

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A range of advertising opportunities exist within Adelaide Airport – from the flight information display screens in the terminal to the outside billboards along Tapleys Hill Road and Sir Donald Bradman Drive.

If you would like to find out more about advertising opportunities at Adelaide Airport, please visit our website at www.adelaideairport.com.au/corporate/services/advertising-opportunities/